Shop Manager Job Description



Job Location:	CHSS Boutique shop at Wm Morrison Supermarket, 30 Napier Street,	
	Johnstone, PA5 8SF	
Responsible to:	Regional Retail Manager	
Responsible for:	Assistant Shop Managers	
	Volunteers	

1. Introduction to Chest Heart & Stroke Scotland

NO LIFE HALF LIVED

Everyone has the right to live life to the full. After a diagnosis of a chest or heart condition or a stroke, many people experience fear and isolation and struggle with the impact on their lives. Chest Heart & Stroke Scotland won't stand for that. The care and support we deliver every day ensures everyone can live the life they want to.



Our Vision: welcome to a Scotland where people with our conditions can live their lives well. Full lives, with the right support, at the right time and in the right place. A place where you can shape your future and live the life you want to lead.

Our Mission: welcome to a community where people can support each other, secure the expert help they need and collectively advocate for the care that matters to them. Welcome to the charity that never underestimates the power of a cup of tea, a conversation started, a recovery begun.



No Life Half Lived means we need to listen to people with our conditions and deliver well for them. We have identified four goals to get us there.

We will place our focus on **addressing the unmet needs** of people with our conditions - social, emotional, and physical - across all Scotland's communities.

We will be **led by our people**: people with lived experience of our conditions, their families & carers, friends, colleagues and healthcare professionals.

We will secure the funding required to deliver via a diverse income portfolio that is consistent with our values and ethical approach.

We will be effective and accountable in all that we do.

We have developed six values to guide us in delivering against our goals:

Agile: we will be able to adapt to the needs of our people and the environment we work in.

Innovative: we will look for improvement in what we currently do and be creative in developing new services.

Inclusive: we will adopt a human rights based approach to our work and ensure we are accessible.

Accountable: we will take ownership for our work and hold decision makers to their responsibilities.

Collective: we can only achieve our goals by working together and learning from each other.

Courageous: we will say what needs to be said and do what needs to be done to meet our goals.



2. Job Purpose

The main purpose of the post of Shop Manager is to generate income by managing the shop effectively and commercially, maintaining the high standards set by CHSS. The Shop Manager is part of the CHSS fundraising team and is expected to contribute to the department's goal of raising revenue to support the work of the charity.

3. Key Responsibilities

- Income generation
 - o Acquiring sufficient stock to generate sales and meet weekly targets
 - Making commercial decisions regarding shop layout and window displays
 - Co-ordinating uplift of stock donations
 - o Processing clothes, bric-a-brac, etc
 - Promoting CHSS fundraising at a local level
- Managing people, including the Assistant Shop Manager and volunteers
 - o Training, supervision and development of the Assistant Shop Manager
 - Recruiting, supervising, training and supporting any volunteers and trainees, some of whom may be vulnerable adults or young people
 - Organising the staffing of the shop
- Compliance with legislation and regulations
 - o Compliance with Health & Safety regulations and any other relevant legislation/regulations
- Administration
 - Organising handling and daily banking of cash

- Completing required paperwork
- General responsibilities
 - o To participate in the CHSS appraisal and support & development process
 - o To comply fully with CHSS policies and procedures
 - o To attend training sessions and other activities as required
 - o To undertake any other duties as directed by your line manager

4. Dimensions

Contacts: (Internal) Director of Retail

Head of Retail Field Operations

Regional Retail Manager

Regional Retail Support Manager

Retail Compliance & Administration Manager

Audit & Compliance Officer New Product Manager

Retail Information Coordinator

Other Shop Managers and Assistant Shop Managers

Volunteers

Director of Fundraising

Regional Fundraising Manager Corporate Services Department

(External) General public

CHSS supporters

Local traders and contractors

Recyling merchants

The above job description is not exhaustive and is clarified to include broad duties inherent in the post. Evaluation and development of this post may, in time, indicate a need to revise duties herein.

Person Specification

	Essential	Desirable
Education and Knowledge	Basic IT, numeracy and literacy	Knowledge of the local community
Previous Experience	Working in a retail environment	Responsibility for meeting targets
	Team management	Working in High Street fashion
	Training staff	Working in Charity Retail
		Working with volunteers
		Training/recruitment of volunteers
Skills Aptitudes Abilities	Commercial understanding	
	Ability to communicate on all levels, including delivery of excellent customer care	
	Good organisational skills, including ability to plan and work to targets	
	Ability to work and think flexibly and independently, using initiative	
	Positive attitude	
Disposition	Commitment to ethos of the voluntary sector	
	Commitment to equal opportunities	
	Willingness to work flexibly, including out- of-hours	

Summary of Terms and Conditions of Employment

Term: Permanent

Salary: Grade 6(i), Scale Points 10-15, £16,627 – £18,443 per annum

New appointments are normally placed at the base of the salary scale

unless there are exceptional circumstances.

Hours of work: 32.5 hours per week, includes weekends

Review of Work: The postholder is subject to the CHSS objective setting, supervision and

appraisal process.

Annual Leave: CHSS leave year runs from 1st April to 31st March. Employees are entitled

> to 36 days annual leave in their first year of service (including public holidays). An employee will be awarded one extra day's annual leave for each complete year of service up to a maximum of 42 days (including public holidays). These allowances are pro-rated for part time employees and further pro-rated for those who join or leave CHSS during the leave year.

Pension scheme: CHSS offers a Group Personal Pension Plan, which has been established

with Aviva. The Plan is a money purchase arrangement. You can choose at

what rate you wish to contribute (subject to a minimum age related

contribution) and how to invest your own contributions and those made by CHSS. The emerging fund at the point that you wish to take the benefits is

then used to purchase a pension that is paid for the rest of your life.

Employee's and Employer's Contributions are paid on the portion of the employee's salary which is above the National Insurance contributions threshold (the Lower Earnings Limit). Employees who meet the relevant

criteria are "automatically enrolled" in the scheme.

There are also schemes which provide death-in-service benefit and

permanent health insurance.

Equal

CHSS is committed to equality of opportunity and to no discrimination on **Opportunities:** the grounds of race, religion or belief, age, sex, marital or civil partnership

status, disability, sexual orientation, transgender status, pregnancy or

maternity.